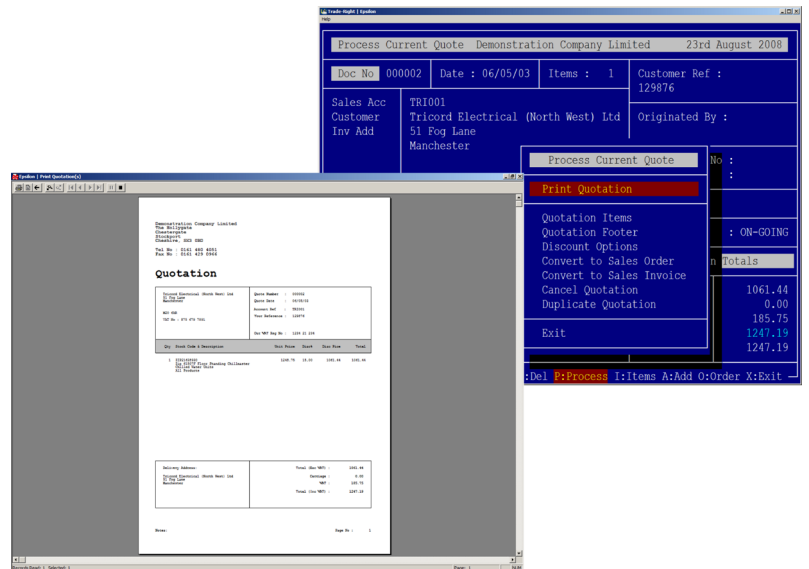


Introduction

The [Epsilon](#) computer system from [Trade-Right Systems Limited](#) has been designed to meet the needs of the UK wholesale, distribution and manufacturing industries. The key goals for the system, from the company's inception in 1999, have always been speed and ease of use and these are still our key objectives to this day. Since the company's formation we have helped many customers within our target industries build their businesses using our software and experience.

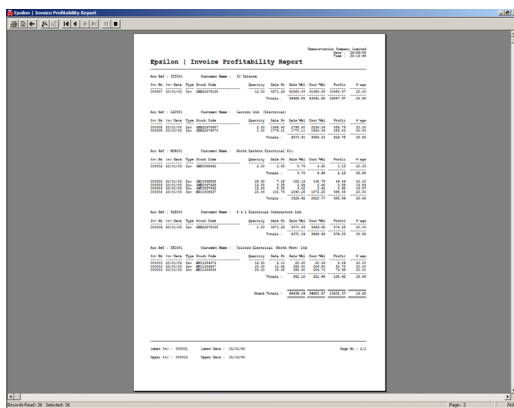
At [Trade-Right Systems Limited](#) we believe that just producing good software is simply not enough. That's why we prefer to think of ourselves primarily as IT solution providers, working with our customers and helping them to get the best from our products and services by integrating them with their own existing policies, procedures and systems.

Whether you're just starting out, just becoming computerised or are changing from an existing computer system you can always be assured that with the [Epsilon](#) computer system from [Trade-Right Systems Limited](#) the experts will always be on hand to offer you the best possible service, advice and support.



System Overview

The [Epsilon](#) computer system features everything that you'll need to get your business running smoothly and efficiently, from selling goods at the trade counter, to bookkeeping in the back office, everything you need is included in one quick and easy to use computer system.



The job of managing your customer's accounts has never been simpler. The system includes options for producing Quotations, Sales Orders, Invoices and Credit Notes. Customer discounting can also be setup on a per customer basis, so you can either discount across entire ranges or create unique prices or discounts for each customer for each product. There are also options for producing Customer's monthly Statements and a sophisticated Aged Debtors Report with "Drill Down" to make debt chasing from the screen quick and simple. Customer Credit Limits can also be set and there are options for placing customer accounts on hold. The system also features an Invoice Profitability Report which means that you can analyse overall profitability of each invoice and see profitability down to an individual line item level.

Managing your suppliers is just as simple. The system includes options for producing Purchase Orders and Debit Notes. There is also an option for Auto-Generating Purchase Orders which will suggest the products that should be ordered from your suppliers, based upon current stock figures and optionally, the routine will automatically create the Purchase orders for you. Full support for "Back To Back" ordering is also included so that stock can automatically be allocated to sales orders as soon as the goods are delivered. There is an Aged Creditors Report with "Drill-Down" which mirrors the Aged Debtors Report. Full Remittance Advice Options are also included so that managing your supplier accounts is quick and simple. You can also flag supplier invoices as disputed if required and there are also options for matching purchase orders to purchase invoices, so that you can make sure that supplier invoices are not entered onto the system more than once.

The Stock Control module allows you to analyse all stock movements throughout your business and full stock history is available for each stock item entered into the system. Each product entered onto the system can have an unlimited number of suppliers. There are also options for stock transfers, Stock Adjustments and a fully featured stock take routine which supports either a full or rolling stock take.

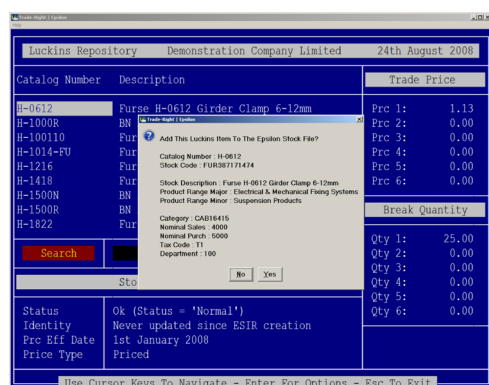
All of this is backed by a full financial system which includes options for producing a Day Books, Trial balance, P&L/Balance Sheet with "Drill-Down", Bank Reconciliation routine, and VAT Return. There are additionally routines for Journal Entries and Multi-Company support is also available.

[Epsilon](#) is a Windows application and can be run on a variety of Windows operating systems, either in small peer to peer networked environments or with a dedicated server depending upon your individual needs and budget. If you already have hardware in place or need to purchase new or additional equipment [Trade-Right Systems Limited](#) are always on hand to advise you on what, if anything, would be required to get the best from the system, and this can be done either directly with ourselves, or by [Trade-Right Systems Limited](#) liaising with your preferred and trusted IT suppliers.

To make the transition over to [Epsilon](#) as simple as possible [Trade-Right Systems Limited](#) can convert any electronic information that you already have to the required format and then import this information into [Epsilon](#) for you, saving you the time and expense of having to type this data in to the system from scratch. If you're upgrading to [Epsilon](#) from an existing computer system, we can assist you by extracting the required information, such as customer, supplier and product details, from any system that you may be using so that this data can be imported into [Epsilon](#). Similarly, if you have data stored in other formats, such as spreadsheets or manufacturers catalogues this data can also be imported into [Epsilon](#).

Again, the system has been designed to scale to the needs of your business, so as your business grows and the number of users increases, you can be sure that [Epsilon](#) will be capable of growing with you and meeting the needs of even the most demanding environments.

Other Benefits



The [Epsilon](#) computer system has a number of fast popup screens which can be called from anywhere in the system at any time. This means that the information that you're after is always just a single keystroke away.

Using these keys you can call the context sensitive help system, create customers and suppliers, check customers pricing including the last price they paid for a specific product, browse your entire stock file, browse the [TSI Luckins](#) catalogue and optionally add products into your stock file without the need to re key the information. There is even a Non-Stock Specials popup which allows users to create specials from anywhere in the system with options to create sales and purchase orders for the special giving full back to back ordering. All of this can be done without leaving the screen that you're currently on.

Since March 2003 Stanford Technologies Limited has been proud to work along side [TSI Luckins](#) successfully integrating the [Epsilon](#) computer system with business information provider [TSI Luckins](#) Electrical Distributors Database. The [TSI Luckins](#) Electrical Distributors Database is available throughout the [Epsilon](#) computer system at anytime by simply pressing the F8 key and searching through the database. Weekly updates can be applied and a routine can be run to compare and update your live stock file to match the latest up to date [TSI Luckins](#) product information.

The system also features a sophisticated and highly customizable user security system. Each users account can be configured to grant or revoke access to each and every menu item throughout the entire system. Also, when adding new users an existing profile can be used so that you can tightly control who has access to which areas of the system.

Further Information

For further information or to arrange for a representative of [Trade-Right Systems Limited](#) to visit your premises and demonstrate all of the features and benefits of the [Epsilon](#) computer system in full, please don't hesitate in contacting us by telephone on 0161 480 4051 or by email at sales@trade-right.co.uk.

