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Stanford Technologies Announces Successful Integration of Epsilon with Luckins Electrical Distributors Database

Accurate, cost-effective product and price data now available to wholesalers using Epsilon

UK based software provider, [Stanford Technologies Limited](#), has today announced that its flagship [Epsilon](#) Business Software for Wholesalers has been successfully integrated with business information provider [TSI Luckins](#) Electrical Distributors Database. Detailed validation of the integration was carried out by both Stanford and Luckins' personnel at Luckins' Lincolnshire headquarters.



[Luckins](#) Electrical Distributors Database is designed for wholesalers, and distributors who require a wide choice of manufacturers and electrical installation products. A comparable range of data services is also available for contractors.

Epsilon is a PC-based software solution which enables a wholesaler/distributor to run their business successfully on a PC. Epsilon can now store information about the hundreds of thousands of Luckins items in a computer-based Information Repository. This Information Repository may be simply and accurately updated with the numerous changes which occur daily, in the electrical industry, for example, in minutes. Subsequently, the individual branches of the organisation can be automatically updated from the Information Repository with accurate product and pricing information supplied by [Luckins](#).

[Epsilon](#)'s Information Repository Update module provides the user with a greatly simplified summary of changes, made in the form of a [Luckins](#) Bulletin File. The user can easily view this file to determine whether or not the changes would have a significant impact on the business and may, subsequently, investigate the more detailed report via the "Update Log".

"The combination of the Luckins product and pricing information, together with [Epsilon](#)'s core functionality, results in a situation whereby the value of the whole is far greater than the sum of its components," said Jack Hassall, Technical Director, [Stanford Technologies Limited](#).

[Stanford](#) has also developed a sophisticated, yet simple and easy to use, Stock Selector Component (SSC) which allows the user to rapidly select and transfer stock item information to designated branches with the "always up to date" [Luckins](#) information stored in the Information Repository. The SSC can help the user to quickly and easily build a stock file for a new or manually administrated branch, or extend a pre-existing one.

[Stanford](#) has extensively modified [Epsilon](#)'s core behaviour in order to accommodate [Epsilon](#) users who wish to make use of the information provided by Luckins. Epsilon now supports Luckins Trade Prices 1-4; Split Pack Price; and Retail Price, as well as the attendant Price Break Quantities and Price Regulators.

About Stanford Technologies Limited

[Stanford Technologies Limited](#) owns, develops, maintains and markets [Epsilon](#) Business Software for Wholesalers. [Epsilon](#) is a PC-based software solution which enables a wholesaler/distributor to run their businesses successfully on a PC. [Epsilon](#) is designed to run on either a single PC or a network of PCs and features Stock Control, Invoice, Purchase and Sales Order processing modules, as well as integrated financial modules. It is complete, extremely stable and specifically designed for the wholesale sector. For further information, see www.stanfordtec.co.uk.

About TSI Luckins

[TSI Luckins](#), a division of Trade Service Information Ltd, is the UK's leading specialist in industrial and commercial product and pricing information. Combining specific industry knowledge with expertise in data management, [Luckins](#) offers consistent, accurate data from a single independent source and the means to make it work for the benefit of business. For more information, see www.luckins.co.uk.

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